HealthTech Focus Area Lead at Kickstart Innovation - the leading brand in building innovation ecosystems in Europe

Kickstart is one of the largest open innovation platforms in Europe with a very high profile of partners with unique PoC/Partner, investment opportunities and vertical focus. The HealthTech Focus Area is one of the crucial aspects of Kickstart Innovation, fostering the collaboration among later-stage startups and corporate partners to accomplish Proof of Concepts, supporting the startups in the Swiss ecosystem as well as creating opportunities for corporations to have access to the latest innovative ideas with implementation opportunities. We offer a great collaborative team environment and networking opportunities next to building first class profiles with corporate partners and global startups.

Responsibilities:
- Responsible for HealthTech Focus Area; main point of contact for startups & partners
- Responsible for HealthTech Focus Area Fundraising, Sales and promotion
- Manage outreach & selection process of the respective focus area with the other leads; scouting disruptive healthtech startups and leading partners/startups through the innovation process
- Work closely with the Kickstart partners and the team to create close links and suitable ecosystem connections as well as be proactive in admin, reporting and KPI deliverables
- Source experts from our partner institutions as well as external industry experts and connect them with the Kickstart Expert Manager, support Kickstart Mentor Manager with mentor sourcing and if possible support Program Content Lead with useful leads for content and programming
- Design workshops with the partners, Kickstart team and startups before and during the program aligned with the KPIs for the Kickstart batch
- Help to develop strategic commercial Partnerships and Proof of Concepts (PoC) as well as a professional interface for the PoC scouting, delivery, negotiation and post-program engagement as needed
- Share & support success stories of the HealthTech focus area with Kickstart Marketing PR and Investor teams
- Provide support to startups in the HealthTech Focus Area and schedule coaching sessions
- Represent Kickstart as a subject matter expert in networking events and towards clients

We are either looking for

an **experienced focus area lead** with proven program and industry experience. You have a minimum of five years working for a startup, in technology consulting or corporate innovation and an established network in the HealthTech industry.

or

someone with the motivation and willingness to learn alongside a dedicated mentor. You have a working knowledge of HealthTech and 1-2 years of professional experience working for a startup, in technology consulting or corporate innovation.

You are also
- a hands-on self-starter willing to take risks
- an empathetic team player with the ability to build connections quickly (we strongly encourage focus area leads to build connections not only for their industry area but also the greater Kickstart ecosystem)
- adaptable to different environments whether moderating a boardroom session or generate ideas in a buzzing co-working space
- fluent in English. German and/or French is a strong plus

Our offer
- The opportunity to shape Switzerland as a home for innovation with a purpose
- To collaborate and work alongside pioneers from the Swiss innovation ecosystem
- Be part of a fast-growing and dedicated team that is united around our mission
- Multiple opportunities and the chance to develop your career with Kickstart
- Flexible working location and schedule (main office is located in Zurich)
- Transparent company pay structure, flat team structure and wider benefit scheme
- Salary base: Full-time, startup sector, not corporate level

Have we sparked your interest? Please apply here.